

The following is provided by

www.tradingeducators.com

**Trading Educators, Inc.
1814 Carriage Club Dr
Cedar Park, TX 78613
USA**

Phone: 800-476-7796 or 512-249-6930

Fax: 512-249-6931

Email: **support@tradingeducators.com**

NOTE

Our books are actually **full-blown courses** for traders. Each is designed to deal with a different aspect of trading.

These are not books that try to teach you some magic indicator. They teach you how to trade the reality of the markets.

You're looking right over Joe Ross' shoulder at **real trades** made in real markets. You are told when, why, and where the trade was made. You are shown his thinking when the trade was made. You see how, when, and why he entered a trade and how, when, and why he exited the trade.

We get letters and calls all the time telling us that our courses are worth their weight in gold, and we offer a no questions asked, **money-back guarantee** on every book still in saleable condition.

Trading Educators, Inc. (formerly Ross Trading International, Inc.) was founded in 1988, and has thousands of satisfied customers who have used the Joe Ross methods to **produce significant positive results** in the markets. Trading Educators, Inc. is registered with the Commodity Futures Trading Commission (CFTC), and the National Futures Association (NFA).

Table of Contents

Foreword	9
A Special Message from the Authors	10
The Authors	11
Chapter 1.....	13
LET'S GET ON WITH IT.....	
Chapter 2.....	17
MOST TRADERS KNOW HOW TO TRADE	
Chapter 3.....	21
MENTAL GRIDLOCK.....	
Chapter 4.....	25
PATTERNS, RULES, AND PROCEDURES.....	
Chapter 5.....	32
EXPECTING MARKETS TO BE LOGICAL	
Chapter 6.....	34
BELIEVING YOU ARE NOT INTUITIVE.....	
Chapter 7.....	38
THINKING YOU HAVE TO TRADE.....	
Chapter 8.....	42
MAKING A SCIENCE OUT OF AN ART FORM.....	
Chapter 9.....	46
TRYING FOR PERFECTION.....	
Chapter 10.....	58
SELF EXAMINATION	
Chapter 11.....	62
it's A BUSINESS.....	
Chapter 12.....	70
MISTAKES.....	
Chapter 13.....	108
WISTFUL WILLIE WHEAT	
Chapter 14.....	116
LET'S PUT YOU BACK TOGETHER	
Chapter 15.....	122
KNOWLEDGE.....	
Chapter 16.....	138
TRADING WISDOM.....	
Chapter 17.....	142
TRADING RULES.....	
Chapter 18.....	152
PATIENCE.....	
Chapter 19.....	154
PERSEVERANCE	
Chapter 20.....	156
HONESTY AND TRUTH.....	

Electronic Trading 'TNT' II — Gorilla Trading Stuff

Chapter 21.....	160
BUILDING CHARACTER.....	
Chapter 22.....	170
MAKING PROFITS	
Chapter 23.....	182
TAKING PROFITS SLOWLY.....	
Chapter 24.....	188
FLEXIBILITY.....	
Chapter 25.....	194
MANAGEMENT	
Chapter 26.....	204
TECHNICAL ANALYSIS.....	
Chapter 27.....	206
THE REAL PROBLEM IN THE MARKET.....	
Chapter 28.....	214
SOME EXCELLENT TRADING RULES	
Chapter 29.....	220
MINIMIZING LOSSES	
Chapter 30.....	228
BECOMING AN INTUITIVE TRADER	
Chapter 31.....	234
WRAP-UP.....	
APPENDIX A.....	241
A COMPOSITE.....	
APPENDIX B.....	252
GEMS OF WISDOM	
APPENDIX C.....	264
CHART READING.....	
APPENDIX D.....	276
MARKET MAKERS	